

HOW DID WE FIND THESE COMPANIES?

Starting in February 2004, EMRConsultant.com scoured the Internet looking for Health Information Technology.

○ | 250 EHRs.

We found approximately 250 EHRs, and listed them on our website in the spring of 2004.

○ | EASY COME EASY GO!

It is interesting to see how many companies were in our original list that are now gone.

○ | BANKRUPT OR BOUGHT.

Yes, so Per-Se Technologies is no longer a separate company. However, McKesson's \$1.8 Billion acquisition almost guarantees it will have staying power.

○ | OR LAWSUITS

Then there's the Boca Raton, Florida company that went out in a blaze of lawsuits. Our job is to try to help you avoid partnering with a company of that nature.

○ | NEW EHRs.

If you know of a program that you believe was inadvertently omitted from EHR Scope, please let us know. Sending us the URL of any company is the easiest way for us to learn about it. Thank You!

○ | PREDICTING THE FUTURE

Which of the hundreds of EHRs which are currently listed on our site will be there in 2008?

HOW THE COMPENDIUM IS DESIGNED

For the hundreds of EHR programs included we provide you with the company name, address and phone number, as well as the product name. We have a live link which can be clicked on to gain access to the website for the product/company. In addition, we have a short description, sometimes written by the company and at other times written by ourselves, describing the product and/or its perceived target market. If the information we have available to you does not fit into the 1/4 page listing, there will be a link at the bottom of the listing that will open a webpage with more info.

Different specialties and different practice settings require different technology, and we address that issue. For instance, many of the smaller companies in this Compendium fill a very small, or potentially even esoteric niche. For instance, there are programs specifically for long-term elder care, university health systems, community health centers, correctional facilities, convenience care clinics, out patient surgery centers, large mental-health facilities, and other smaller markets. By remaining inclusive, we hope to provide enough information to help you make an educated decision when acquiring an EHR. Therefore, we know that you probably will not be interested in many of the programs which are listed here. However, depending upon your budget, your specialty, your geography, and your tolerance for risk, it is our belief that each program here is likely to be of interest to at least many practicing physicians and others interested in healthcare information technology.

Please do NOT take inclusion in this Compendium as an endorsement by EMRConsultant.com. It turns out that some of the most intriguing technology is in the hands of companies in precarious financial condition. Having said that, maybe enough licenses will be sold that they will be able to expand, or at least stay in business long enough to be purchased by a larger company. We STRONGLY encourage you to do your own due diligence.

Please note that a large number of EHRs indicated to me that they were 'CCHIT Compliant'. This is not a status that CCHIT confers on programs, but rather is an indication that the manufacturer believes that if they were to take the CCHIT certification test, that they would pass it. Please see Page 2 of this publication for more information on CCHIT.

We also had to make some decisions concerning resellers and private labelers of various programs. In many instances we are aware of alternative distribution methods through which you can obtain certain products. We tried, wherever reasonable, to provide you with the information only about the manufacturer of the software, rather than a reseller or other provider. In some instances this is a grey area, and if you feel that a program should have been included that isn't, please let us know. EHR Scope will be updated on a monthly basis as there are continual changes in this industry.

EMRConsultant has had over 5000 physicians fill out our questionnaire. We ask every one of them 'Which EHRs are you interested in reviewing?' Armed with the answers to that question, we were able to find dozens and dozens of rather obscure EMRs. Of course, there were the standard companies which were mentioned on a daily basis. However, what amazed us was that there were perfectly viable companies with incredible technology, and rather well developed websites, that were requested by only 1 or 2 medical groups. It astounded me that these companies were so poorly promoted that I had not found them after hundreds of hours of web research. Yet it was obvious that they had expended substantial efforts in developing their software.

I wish to thank each and every EHR manufacturer that contributed to this publication by graciously providing us with their product information and where applicable their logos.

And now - The Compendium.

