

HOW THE COMPENDIUM IS DESIGNED

○ | We have added over a dozen companies since the May 2007 edition.

○ | We now offer information concerning Practice Size, Operating Systems and Dragon NaturallySpeaking, amongst other new parameters.

EHR Scope provides an opportunity for EHR vendors to offer you more information in June 2007 than ever before. And, with a searchable database, we hope that you find the information more helpful in allowing you to narrow your search. Of course, should the information in the pages below merely whet your appetite, we encourage you to visit EHRConsultant.com and allow us to match hundreds of parameters, rather than the dozen or so listed here.

Each ½ page listing has a location for the date of the initial release of the software program, as well as the release date for the most recent version.

Other new information located in the top right quadrant includes the vendor's opinion of the software's compatibility with Dragon NaturallySpeaking. We ask how their software functions with respect to each of the following 5 parameters: Correction Ability, Select and Say, Macros, Command and Control, and Dictation within a Text Box. Each question offers up to 20 points, and thus a score of 100 would indicate that the EHR vendor believes that their software works well with Dragon NaturallySpeaking for each of the listed functions.

We continue to provide a general description of the product, again provided by the manufacturer. We offer more information about specialties, allowing each vendor to provide us with comments about specialties which they feel are their strongest points.

On the bottom left we list 'Target Market'. Here vendors are asked to provide information concerning the size of practices for which they have actual installations, and the size of practices that they believe their software is appropriate for. Their instructions are as follows:

The graph will show '2 points' for check boxes in 'Center of Target Market' and 'Majority of Active Installation' questions.

The graph will show '1 point' for check boxes in 'Fringes of Target Market' and 'A Few Active Installations' questions.

The graph will show '0 points' for check boxes in 'Not Want Any Leads' and 'No Active Installation' questions.

Thus, an absence of a bar for any size practice would indicate that the company has no active installations of that size, and that they are not looking for any. A maximum bar would indicate that they have a significant number of installations of this size practice, and that they are still looking for additional groups of that size. Please note that a complete absence of any bars would indicate that the company has not yet answered that question.

In the middle of the bottom row is Practice Environment. This is different from Specialties in that it offers vendors an opportunity to address issues such as the physical environment for which their software is appropriate. For instance, is it only for ambulatory (out-patient) practices, or is it appropriate also for hospitals, long-term care facilities, university health clinics, correctional facilities, physical therapy out-patient facilities, convenient care clinics, etc. Again, an absence of information here may mean that the vendor has not yet answered this question.

○ In addition, we allow each manufacturer to indicate whether their program is a stand-alone EHR, or an EHR/PM program.

○ The Self-Serve System will filter through our database allowing you to see each program which is within your budgetary constraints.

Finally, on the bottom right we list what we call 'Structure.' This includes issues such as whether the software is available in a client-server model, an asp model, or both. In addition, we allow each manufacturer to indicate whether their program is a stand-alone EHR, or an EHR/PM program. For this latter situation, options include EHR/PM fully integrated and must purchase both together, EHR/PM fully integrated but may purchase separately, and EHR/PM interfaced and may purchase separately. We also address which database is utilized, and with which operating systems their software is compatible. In this way, for instance, you can do a search on 'Mac' for instance, and see at a glance each of the programs which are Mac compatible.

We hope that you find the additional information of assistance. Obviously as this is the first month in which we have this extended information, there are many instances in which a vendor may not have filled in all of the additional information requested. We apologize for this, and anticipate that subsequent editions of EHR Scope will have more complete information.

Finally, if you are practicing alone, or with one other physician, and have a budget of less than \$5,000.00, we encourage you to visit [EHRConsultant.com's new Self-Serve System](http://EHRConsultant.com). The Self-Serve System will filter through our database allowing you to see each program which is within your budgetary constraints. The process takes around 2 minutes, and while not as sophisticated as our [customized evaluation](#) which uses between 100 and 300 parameters, it is immediate, and may be a good starting point for small practices on a low budget.

Annotation of The EHR Listings

The screenshot shows an EHR listing for 'Prototypical EHR'. The listing is divided into several sections:

- Company Name:** Prototypical EHR
- Company Logo:** P-EHR Prototypical EHR
- Description:** Prototypical EHR is not a real company. Here is where you'll find the description of the company and their EHR.
- Specialties:** Prototypical EHR can be used for ALL specialties. Multi-Spec., Allergy, Anesth, Cardiology, Chiropractic, Dentistry, Derm, Emergency Med, Endocrinology, Family Med, GI, Geriatrics, ID, IM Sub-Specialty, Internal Med, Long-Term Care, Psychology...
- Target Market:** A bar chart showing suitability for practice sizes: 1, 2, 3-5, 6-10, <25, <50, <100, <250, <1K, >1K.
- Practice Environment:** Unique Installations: Essentially any facility which requires dictation can productively use Dragon NaturallySpeaking Medical. Small practices can take ... Facilities: Ambulatory, Colleges and Universities, Community Health Center, Convenient Care Clinic, Correctional Facility, ER ... Market Segments:
- Structure:**
 - Client/Server or ASP: Both
 - EMR/PM: EMR only
 - OS: Windows
 - Database: Other:
- Release Dates:** Current Release Date: November 2006; Original Release Date: Jul-97
- Dragon NaturallySpeaking® Compatibility:** Five stars (★★★★★)
- EMR Name and Demographics:** Prototypical EHR
- Version:** Version 9
- CCHIT:** N/A - CCHIT Does Not Yet Certify our Specialty
- Address:** 1110 PGA Blvd., Suite 0000, Palm Beach Gardens, FL 33418
- Contact:** Phone: 888 555 1450 Fax: 561 555 0375
- Website:** <http://www.p-ehr.com>
- More Information:** <http://www.p-ehr.com>